

The dedicated magazine and website for the maintenance industry







# **MEDIA PACK 2019**

for those involved in maintenance engineering and asset management

www.maintenanceandengineering.com



#### In EVERY issue:

 News • Company News and Product Reviews • Specialist Services Directory • Front Cover Story

Incorporated into EVERY issue Maintenance & Asset Management Journal - centre section consisting of two in-depth technical papers and case studies

# CONTACTS

Publisher Nick Barrett

#### Editor

David Fowler MIStructE 0208 777 0721 david@maintenanceandengineering.com

Business Development Manager Colin Campbell 01892 577149 colin@maintenanceandengineering.com

**Commercial Director:** 

Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com

## Account Manager

Kirsty Barrett 01892 553142 kirsty@maintenanceandengineering.com

# Production

Andrew Pilcher 01892 553147 andrew@maintenanceandengineering.com

Alastair Lloyd 01892 553145 alastair@maintenanceandengineering.com

## Published by

IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close, Tunbridge Wells Kent TN4 8HH Tel: 01892 524455

#### www.maintenanceandengineering.com



Maintenance & Engineering Magazine is mailed to an ABC audited database of 10,836 industrial engineering professionals, on a bi-monthly basis.

ISSN: 1748 5290

# MAINTENANCE & ENGINEERING MAGAZINE MEDIA INFORMATION 2019

Maintenance & Engineering (M&E) magazine is the only ABC-audited dedicated magazine for the UK maintenance industry and, coupled with our fully interactive website www.maintenanceandengineering.com, offers the maintenance market a comprehensive one-stop shop for both advertisers looking to target this unique audience and maintenance professionals looking for the latest news and intelligence for their industry.

Maintenance is too often seen as an overhead – a business cost subject to random cuts – rather than part of a properly structured asset management strategy, working in partnership with production to add value to an organisation by reducing plant and machinery downtime, increasing productivity, improving efficiency and leading, in turn, to increased profitability.

M&E is specifically designed to encourage the pursuit of excellence in asset management, engineering, maintenance and manufacturing, informing and educating maintenance professionals across the UK's industrial, commercial and public sectors.

As well as the bi-monthly magazine (circulated to a relevant audience of 10,836 maintenance and engineering professionals) M&E also delivers the market a dedicated website and email news service.

# Along with news, analysis and technical information online at

www.maintenanceandengineering.com hosts digimag versions of the popular print magazine. This offers readers an invaluable reference tool of past and present issues of *M&E* while giving advertisers extra continuing exposure to their target market: the online digimag versions of the magazine include direct links to your website, ensuring interested readers are taken directly to you.

# **Editorial Content**

Maintenance & Engineering comprises four key editorial sections:

**Plant & Maintenance:** Addresses the challenges facing today's engineers and managers, and focuses on the development and implementation of technology and best practice in maintenance. Independent technical and management advice is offered and real-life case studies are used to illustrate the benefits of applying these modern techniques and methods.

Maintenance & Asset Management journal: Since 2008, Maintenance & Asset Management journal (M&AM) has been incorporated into the pages of M&E. M&AM features in-depth technical papers on core aspects of maintenance and asset management.

Site, Buildings, Energy & Works Management: Covers the wider plant and asset management disciplines that work in tandem with Plant & Maintenance to ensure the smooth and efficient operation of manufacturing and process industries. This includes health & safety, compressed air, boilers, steam generation, welding and corrosion, to name but a few. Energy is an issue of global importance with far-reaching implications for industry and commerce, and we report on the changing face of energy generation and management and its implications for plant engineering, maintenance and manufacturing.

Works Management Covers issues relating to the overall management of the UK's industrial and commercial activities: the buildings, the impact of environmental legislation, health and safety, welfare and training of the workforce and the onerous legislative framework within which companies have to operate

Maintenance & Engineering is totally committed to providing you with the perfect platform for reaching not only to your existing customers, but to identify new ones. In short, coupled with www.maintenanceandengineering.com it is the ideal vehicle for promoting your products or services to your target audience.

# **Circulation – by job title/responsibility**

- 38% Maintenance or Asset Engineer/Manager/Director
- 📕 20% Production, Works, Technical, Manufacturing, Mechanical, Operations Engineer/Manager/Director
- 13% Engineering Manager, Chief Engineer, Senior Engineer
- 📕 8% Chairman, Managing Director, CEO, Partner
- 7% Buildings, Facilities, Estates Engineer/Manager
- 6% Development, Design, Projects, Electrical, Electronics, Plant, Services Engineer/Manager
- 8% Others (Planning, Training, Academic, Analyst, Technician or unspecified Engineer/Manager)



# journal In EVERY issue:

 News • Company News and Product Reviews • Specialist Services Directory • Front Cover Story

Incorporated into EVERY issue Maintenance & Asset Management Journal - centre section consisting of two in-depth technical papers and case studies

# CONTACTS

Publisher Nick Barrett

Editor David Fowler MIStructE 0208 777 0721 david@maintenanceandengineering.com

Business Development Manager Colin Campbell 01892 577149 colin@maintenanceandengineering.com

Commercial Director:

Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com

Account Manager

Kirsty Barrett 01892 553142 kirsty@maintenanceandengineering.com

Production Andrew Pilcher 01892 553147

andrew@maintenanceandengineering.com

Alastair Lloyd 01892 553145 alastair@maintenanceandengineering.com

## Published by

IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close, Tunbridge Wells Kent TN4 8HH Tel: 01892 524455

#### www.maintenanceandengineering.com



Maintenance & Engineering Magazine is mailed to an ABC audited database of 10,836 industrial engineering professionals, on a bi-monthly basis.

ISSN: 1748 5290

# MAINTENANCE & ENGINEERING MAGAZINE MEDIA INFORMATION 2019

# Circulation Profile

Maintenance & Engineering magazine is an ABC-audited publication which is sent to a structured industrial and commercial database comprising engineers, managers and senior executives who are in part or wholly responsible for the acquisition, commissioning, operation and maintenance of their organisations' plant, machinery and buildings. Circa 10,836 printed copies are mailed out every two months.

# Marketing Opportunities - in M&E magazine

M&E is uniquely placed to offer a wide variety of ideas to help you promote your products and services effectively.

# Front Cover Package

The most exclusive package available offering prime positions and editorial coverage ensuring you stand out and your message engages with our readers. You supply an image, of an industrial scene, for the front cover of the magazine, plus a 3-7 word strapline, to also appear on the front cover. In addition to these you supply a 700 word article relating to the image on the cover, which is published as a full page editorial piece in an early prime position inside the magazine. Your contact details are shown at the bottom of the editorial page. This is unique and powerful package to present you as a leader in your field.

# Display advertising

If you have a particular product, brand, training course, or service, or simply want to recruit staff or promote your company as a whole, then a display advertisement will give you impact and presence. All advertisements are placed facing cutting-edge independent editorial, giving your message maximum exposure to our readers.

# **Company News & Product Reviews**

New products or services can be advertised on our Company News & Product Review pages. Entries, in the main, consist of 100 words, image and contact details, but can be booked as double sized entries if desired. Each entry is also given coverage online on our website – www.maintenanceandengineering.com – resulting in extra continuing exposure and reach.

# **Classified Services**

An entry in the Specialist Services Directory will ensure that your company has a regular presence in each edition of the magazine under relevant product headings, so readers can find and contact you whenever they need to.

# Loose leaflet inserts

Loose inserts can be an effective way of promoting your products. The reader has to physically remove your leaflet from the magazine, which through this very action invites investigation of its content and ensures excellent visibility for you.

# Belly wraps

A belly wraps is a paper seal branded with your company logo or message that wraps completely around the magazine. The seal has to be broken before the reader can open the magazine.

# **Bound Outserts**

Bound outserts are attached to the outside of the magazine when it is stapled together. A Bound outsert remains on the outside of the magazine for the duration of its life, bringing huge brand awareness.

# **Circulation – by Industry**

- 34% Manufacturing Industries: Aerospace, Automotive, Electrical/Electronic, Clothing Textile & Footwear, Shipbuilding, Marine Engineering, Mechanical, Instrument and other manufacturers
- 33% Process Industries: Pharmaceutical, Chemical, Plastics, Food Drink & Tobacco, Metal Production, Paper Printing & Packaging, Oil Production, Mining & Quarrying, Bricks, Pottery, Glass, Cement
- 9% Facilities Management: Banks, Insurance & Commercial, Health Service, Public Administration, Construction
- 8% Consulting Professional and Scientific Services
- 5% Utilities Gas: Water, Electricity and Nuclear
- 11% Others: Defence, Education, Shipping, Transport, Communications, Warehousing & Distribution



# MAINTENANCE & ENGINEERING MAGAZINE • FEATURES 2019

		PLANT & MAINTENANCE	SITE, BUILDINGS, ENERGY	8 WORKS MANAGEMENT
incorporating maintenance Journal In EVERY issue: • News • Company News and Product Reviews • Specialist Services Directory • Front Cover Story		<ul> <li>Acoustic Emission</li> <li>Condition Monitoring / Predictive Maintenance</li> <li>Maintenance Strategy</li> <li>Pumps</li> <li>Reliability Centred Maintenance</li> <li>Guide to Lubricants, Greases and Oil Analysis</li> </ul>	<ul> <li>Boilers</li> <li>Dust and Fume Extraction</li> <li>Energy Management Systems</li> </ul>	F©CUS on Facilities Management and Factory Maintenance Building management systems, Computer Aided Facilities Management (CAFM), flooring, hvac, lighting, roofing, site security, waste management, water management
Incorporated into EVERY issue Maintenance & Asset Management Journal - centre section consisting of two in-depth technical papers and case studies CONTACTS Publisher		<ul> <li>Bearings</li> <li>Calibration</li> <li>Condition Monitoring / Predictive Maintenance</li> <li>Contract Maintenance / Outsourcing</li> <li>Guide to Drives and Gears</li> <li>Electric Motors</li> <li>Lean Maintenance</li> <li>Valves</li> <li>Maintenance Benchmarking</li> <li>Smart Maintenance</li> </ul>	<ul> <li>ATEX / Hazards</li> <li>Compressors and Compressed Air</li> <li>Energy Efficiency</li> <li>Steam Generation</li> <li>Training / Apprenticeships</li> </ul>	F©CUS on Handling, Storage and Access Solutions Forklifts, access equipment, cranes, logistics, lifting and moving, racking and shelving, storage, containers, robots, cobots and automated unmanned vehicles
Nick Barrett Editor David Fowler MIStructE 0208 777 0721 david@maintenanceandengineering.com Business Development Manager Colin Campbell 01892 577149 colin@maintenanceandengineering.com Commercial Director: Envert	<text></text>	<ul> <li>Adhesives and Fastenings</li> <li>Condition Monitoring / Predictive Maintenance</li> <li>Field Service Management, pipework</li> <li>Lean Manufacturing</li> <li>Vibration Monitoring / Analysis</li> <li>Hydraulics &amp; Pneumatics</li> </ul>	<ul> <li>Burners</li> <li>Combined Heat and Power</li> <li>Energy Monitoring and Targeting</li> <li>Industrial Cooling</li> <li>Legionella</li> </ul>	F©CUS on Health and Safety Breathing safely, fire prevention and alarms, hazardous waste, legislation, machine guards, noise, PPE, safety showers, spill containment, signage, workwear
Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com Account Manager Kirsty Barrett 01892 553142 kirsty@maintenanceandengineering.com Production Andrew Pilcher 01892 553147 andrew@maintenanceandengineering.com	<page-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><text><text><text></text></text></text></section-header></section-header></section-header></section-header></section-header></section-header></section-header></page-header>	<ul> <li>Condition Monitoring / Predictive Maintenance</li> <li>Lubrication</li> <li>Overall Equipment Effectiveness (OEE)</li> <li>Planned Maintenance</li> <li>Pumps</li> <li>Thermography / Temperature Measurement</li> <li>Non Destructive Testing</li> </ul>	<ul> <li>Docking Systems / Air Curtains / Doors / Loading Bays</li> <li>Emissions Monitoring</li> <li>Flooring</li> <li>Steam</li> <li>Training / Apprenticeships</li> </ul>	F©CUS on Compressors and Compressed Air Air handling, distribution, filtration, generation, hire
Alastair Lloyd 01892 553145 alastair@maintenanceandengineering.com <b>Published by</b> IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close, Tunbridge Wells Kent TN4 8HH Tel: 01892 524455 www.maintenanceandengineering.com		<ul> <li>Condition Monitoring / Predictive Maintenance</li> <li>Electrical Maintenance</li> <li>Smart Factory</li> <li>Valves</li> <li>Drives, Gears and Automation</li> <li>Pumps</li> <li>Maintec 2019 Preview</li> </ul>	<ul> <li>Access Equipment / Working at Height</li> <li>ATEX / Hazards</li> <li>Corrosion Protection</li> <li>Handling and Storage</li> </ul>	F©CUS on Energy, Boilers and Burners Energy management, burners, installation, maintenance, rental, biomass, steam, condensing, fuel fired, CHP
MaintOnLine     Maintenance & Engineering     Magazine is mailed to an ABC     audited database of 10,836     industrial engineering professionals,     on a bi-monthly basis.     ISSN: 1748 5290		<ul> <li>Cyber Security</li> <li>Computerised Maintenance Management</li> <li>Condition Monitoring / Predictive Maintenance</li> <li>Couplings</li> <li>Total Productive Maintenance (TPM)</li> <li>Vibration Monitoring / Analysis</li> </ul>	<ul> <li>Building Management</li> <li>Guide to Compressors and Compressed Air</li> <li>Steam / Heat Recovery Systems</li> <li>Training / Apprenticeships</li> </ul>	F©CUS on Health and Safety Breathing safely, fire prevention and alarms, hazardous waste, legislation, machine guards, noise, PPE, safety showers, spill containment, signage, workwear



iournal

# In EVERY issue:

 News 
 Company News and Product Reviews • Specialist Services Directory Front Cover Story

Incorporated into EVERY issue Maintenance & Asset Management Journal - centre section consisting of two in-depth technical papers and case studies

# CONTACTS

Publisher Nick Barrett

Editor David Fowler MIStructE 0208 777 0721 david@maintenanceandengineering.com

**Business Development Manager** Colin Campbell 01892 577149 colin@maintenanceandengineering.com

#### **Commercial Director:**

Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com

## Account Manager

Kirsty Barrett 01892 553142 kirsty@maintenanceandengineering.com

# Production

Andrew Pilcher 01892 553147 andrew@maintenanceandengineering.com

Alastair Lloyd 01892 553145 alastair@maintenanceandengineering.com

## Published by

IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close, Tunbridge Wells Kent TN4 8HH Tel: 01892 524455

#### www.maintenanceandengineering.com



Magazine is mailed to an ABC audited database of 10.836 industrial engineering professionals. on a bi-monthly basis.

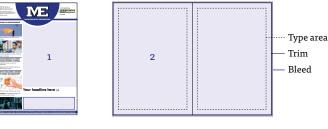
ISSN: 1748 5290

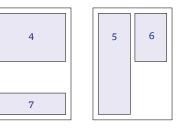
# MAINTENANCE & ENGINEERING MAGAZINE **ADVERTISING RATES 2019**

# Magazine dimensions: A4 - Trim: 210mm x 297mm

Size/Position	Dimensi	ons	Rates
Front cover picture and story on page 4 (1)	Cover pic Wordcou	ture: 146mm x 171mm nt: 700 words + photo	£2500
Double page spread (2)	Type: Trim: Bleed:	394mm x 269mm 420mm x 297mm 426mm x 303mm	£2500
Covers – A4 full page (Inside front, outside back, inside back) (3)	Type: Trim: Bleed:	182mm x 269mm 210mm x 297mm 216mm x 303mm	£1450
A4 full page (3)	Type: Trim: Bleed:	182mm x 269mm 210mm x 297mm 216mm x 303mm	£1350
Half page horizontal (4)	Ad size:	182mm x 129mm	£650
Half page vertical (5)	Ad size:	86mm x 269mm	£650
Quarter page (6)	Ad size:	86mm x 129mm	£330
Horizontal strip (7)	Ad size:	182mm x 59mm	£330

(Numbers in brackets () refer to advert sizes, see diagrams below)





Classified	Dimens	Rates				
Single (a)	Ad size:	39mm x 59mm	£395			
Double horizontal (b)	Ad size:	80mm x 59mm	£650			
Double vertical (c)	Ad size:	39mm x 130mm	£650			
Triple vertical (d)	Ad size:	39mm x 210mm	£900			
Quadruple vertical (e)	Ad size:	39mm x 274mm	£1150			
Quadruple horizontal (f)	Ad size:	80mm x 130mm	£1150			
Plant - Company News and product Reviews Rates						
100 words, image and con	£135					
200 words, image and con	tact detail	s (h)	£240			
Third of page vertical (i)	Ad size:	56mm x 247mm	£450			
Site - Company News and product Reviews						
100 words, image and con	£135					
200 words, image and con	£240					
Third of page vertical (i)	Ad size.	56mm x 247mm	£450			

(Letters in brackets () refer to advert sizes, see diagrams alongside)

# b f

g	h
	g

## Inserts

Prices for both bound and loose inserts are available on request.

# Advert Design

You can either provide your completed ready to use advert or we can design the advert for you from your supplied material at a cost of £100 per hour.

# Advert Specification

Please send artwork in PDF format, preferably complying with the PDF/X-1a standard. For further information on this standard visit www.pdfx.info

Please ensure that all colour files are saved as CMYK, with no spot colours and nothing in RGB. Ensure that all images are of a high enough resolution (at least 300dpi) and embed all fonts. Please send artwork by email to andrew@maintenanceandengineering.com

Issue 2019
January/February
March/April
May/June
July/August
September/October
November/December

Advert Deadline **Press Dav** Friday 25 January Friday 22 March Friday 24 May Friday 19 July Friday 20 September Friday 15 November

# **Publication Date**

Monday 4 February Monday 11 February Monday 1 April Monday 8 April Monday 3 June Monday 10 June Monday 29 July Monday 5 August Monday 30 September Monday 7 October Monday 25 November Monday 2 December

Type area

Trim

Bleed

3



# Maintenance & Engineering

(M&E) is the UK's dedicated magazine for the maintenance industry, designed to encourage the pursuit of excellence in asset management, engineering, maintenance and manufacturing; informing and educating 10,836 maintenance professionals each issue across the UK's industrial, commercial and public sectors.



Roundtables offer you the opportunity to be the exclusive sponsor of a topical debate of high interest on a key market area, at an event which brings together around eight key individuals from the sector.

Demonstrate thought leadership and network with peers

Roundtables produce engaging editorial which draws in readers, and positions you as a leader in your chosen area.

MAINTENANCE & ENGINEERING MAGAZINE

The event will appear as a prominent two or three page feature in *Maintenance & Engineering*, which will include photos, comments and your branding: the two-page option will consist of editorial/ reporting of the topic, debate and event; in the three-page option the third page is dedicated to your comments as sponsor, to outline your opinions and expertise in this market area.

The roundtable will also be promoted via email in the Maintenance & Engineering Newsletter, sent to over 6,000 recipients. A summarised version in the email will link to the full story on the M&E website www.maintenanceandengineering.com, driving extra interest and readers to view the report of the debate.

As the exclusive sponsor you will have the opportunity to invite one of your clients to take part in the roundtable, as well as up to two representatives of your company, representing your interests and expertise on the subject matter.

The editor of *Maintenance & Engineering* or a relevant expert will chair/host the event to make sure it is impartial and focused, flows naturally and is productive. A Roundtable is an excellent way to align yourself with key individuals and present your company as a thought leader on a specific area of interest.

# Key areas of interest and topics include:

- Made Smarter industry digitalisation
- Skills and Recruitment, the impact of automation
- Cybersecurity and Industry 4.0
- The Smart Factory
- From Condition Monitoring to Predictive Maintenance
- Asset Management

If there is a specific topic or market area in which you want to be seen as a leader we can create a bespoke roundtable on that subject for you.

> To discuss this exclusive opportunity contact: Commercial Director: Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com

# This exclusive sponsorship package includes:

**ROUNDTABLES 2019** 

- Input on the core subject topic for the event
- Submit questions you would like to be discussed
- Event venue
- Refreshments
- · Invitations to the guests
- Two seats at the table for your representatives
- Option to suggest names for potential guests
- You can bring branding and marketing literature to the event
- Photographs being taken of the debate to appear in *Maintenance & Engineering* magazine
- A journalist at the event
- Editor or key expert relevant to the debate to take part
- Two or three page prominent report on the roundtable in *Maintenance* & *Engineering* magazine
- Three-page option includes up to one full page dedicated to your company
- Promoted in the Maintenance & Engineering newsletter
- Full report available on
- www.maintenanceandengineering.com

# Three-page option £5,995 Two-page option £4,495

## All prices are subject to VAT

Business Development Manager: Colin Campbell 01892 577149 colin@maintenanceandengineering.com



iournal

#### In EVERY issue:

 News 
 Company News and Product Reviews • Specialist Services Directory Front Cover Story

#### Incorporated into EVERY issue Maintenance & Asset Management Journal - centre section consisting of two in-depth technical papers and case studies

# CONTACTS

Publisher Nick Barrett

#### Editor

David Fowler MIStructE 0208 777 0721 david@maintenanceandengineering.com

#### **Business Development Manager** Colin Campbell 01892 577149 colin@maintenanceandengineering.com

#### **Commercial Director:**

Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com

## Account Manager

Kirsty Barrett 01892 553142 kirsty@maintenanceandengineering.com

#### Production Andrew Pilcher 01892 553147 andrew@maintenanceandengineering.com

Alastair Llovd 01892 553145 alastair@maintenanceandengineering.com

# Published by

IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close, Tunbridge Wells Kent TN4 8HH Tel: 01892 524455

## www.maintenanceandengineering.com



Maintenance & Engineering Magazine is mailed to an ABC audited database of 10.836 industrial engineering professionals. on a bi-monthly basis.

ISSN: 1748 5290

# **Newsletter entries**

entry remains online in our archive, providing long term exposure.

The Newsletter's PR and news items will also be available on the website

which can drive relevant interested readers directly to you.

**Digital Marketing Opportunities** 

offers a variety digital opportunities.

- Up to 50 words of text on the email

# **Banners**

Banner adverts are available at the top, middle and bottom on each Newsletter, ensuring you are seen as readers scroll down the email through the stories. Your banner can link to any specific page on our website, driving traffic directly where you want it. **Banner dimensions:** 600px x 90px (also 600px x 120px) **Top:** £500 **Middle:** £400 Bottom: £450

# Electronic Direct Marketing (EDM)

M&E also offers you the option to send an exclusive bespoke email directly to our readers promoting just your company and message. M&E EDMs are sent to the 6,000 most recent contacts on the Maintenance & Engineering database. Cost is £100 per 1,000 with a minimum order of 5,000 mailing.

To complement Maintenance & Engineering magazine's reach of 10,836 professionals,

and deliver extra services and opportunities for engagement with the market, M&E

The monthly Maintenance & Engineering email Newsletter contains a combination

of PR/news items and editorial contributions, ensuring readers are kept up to date

on relevant news and information, delivered in a concise and easy to read format

directly to their email inbox. This offers the opportunity for excellent engagement

through this email service include both PR and news items as well banner advertising

www.maintenanceandengineering.com a highlighted version of the piece appears on

the email linking to the full version on our website (up to 1,000 words). Your website

and reach to a relevant audience of 6,000 email recipients. Advertising options



- 3-7 word headline
- Up to 1,000 on the website
- Image/logo

£350 for the first or second entry in the Newsletter £290 for all other entries





The email can be sent to us ready to go: we extract the HTML code from the email

supplied and drop this into our emailing software. Within the HTML code, all images

**DIGITAL MARKETING 2019** 

# www.maintenanceandengineering.com

MAINTENANCE & ENGINEERING MAGAZINE

The M&E website contains a wealth of information for today's industrial engineer, such as editorial and news entries, the Maintenance Directory, recruitment ads, event listings, video gallery plus back issues of M&E magazine and links to previous e-newsletters.

# **Online Advertising Banners**

Banner positions are available on most pages of the M&E website, so you can be seen where you want to be and drive interested traffic directly to any page on your website. Campaigns can be booked for a variety of durations so you are visible to the market when you want to be. Spaces are limited and available on a first to book basis.



# **Banner dimensions:**

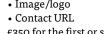
**Top:** 680px x 90px £500 (per month) **Middle:** 680px x 90px £400 **Side:** 300px x 250px £450 300px x 200px £400 300px x 150px £350

# Maintenance Directory

Over 1,000 companies are listed on the Maintenance Directory. A basic 30-word text entry is free in the Maintenance Directory. Options are available to enhance your entry in the Directory so you can stand out from other listings. Enhanced entries appear above basic text entries as well as under three relevant search categories, helping users find you quickly and easily. For a small investment the enhanced entries are a great way for you to stand out to readers looking for a particular product or service.

# **Banner Specification**

- Format: Jpeg, Gif, PNG. Please bear in mind that you use a good, clear typeface to avoid any pixellation in transmission
- Files are not to exceed 50KB in size
- Please supply URL
- Email material to and rew@maintenanceandengineering.com











CONTACTS

iournal

Commercial Director: Fawad Minhas 01892 553149 fawad@maintenanceandengineering.com

#### Account Manager Kirsty Barrett 01892 553142 kirsty@maintenanceandengineerina.com

Business Development Manager Colin Campbell 01892 577149

colin@maintenanceandengineering.com

## Production

Andrew Pilcher 01892 553147 andrew@maintenanceandengineering.com

Alastair Lloyd 01892 553145 alastair@maintenanceandengineering.com

## Editor

David Fowler MIStructE 0208 777 0721 david@maintenanceandengineering.com

Publisher Nick Barrett

# Published by

IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close, Tunbridge Wells Kent TN4 BHH Tel: 01892 524455

# www.maintenanceandengineering.com



Maintenance & Engineering Magazine is mailed to an ABC audited database of 10,836 industrial engineering professionals, on a bi-monthly basis.

ISSN: 1748 5290

# Magazine

# www.MaintenanceAndEngineeringJobs.com

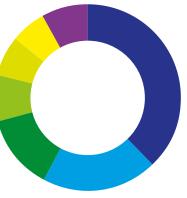
www.MaintenanceAndEngineeringJobs.com (M&Ejobs) is the dedicated online recruitment platform for professionals in the manufacturing and engineering industries powered by *Maintenance & Engineering* (M&E) magazine.

M&E magazine is the only ABC-audited dedicated magazine for the UK maintenance industry and offers the maintenance market a comprehensive one-stop shop for both advertisers looking to target this unique audience and maintenance and engineering professionals looking for the latest news and intelligence for their industry.

As well as the bi-monthly magazine (circulated to a relevant audience of 10,836 maintenance and engineering professionals) M&E also delivers the market an interactive news website and email news service via www.maintenanceandengineering.com along with a dedicated recruitment platform.

# **Audience Profile**

M&E magazine is an ABC-audited publication which is sent to a structured industrial and commercial database comprising engineers, managers and senior executives who are in part or wholly responsible for the acquisition, commissioning, operation and maintenance of their organisations' plant, machinery and buildings.





# Circulation - by job title/responsibility

- 38% Maintenance or Asset Engineer/Manager/Director
- 20% Production, Works, Technical, Manufacturing, Mechanical, Operations Engineer/Manager/Director
- 13% Engineering Manager, Chief Engineer, Senior Engineer
- 📕 8% Chairman, Managing Director, CEO, Partner
- 7% Buildings, Facilities, Estates Engineer/Manager
- 6% Development, Design, Projects, Electrical, Electronics, Plant, Services Engineer/Manager
- 8% Others (Planning, Training, Academic, Analyst, Technician or unspecified Engineer/Manager)

# **Circulation – by Industry**

- 34% Manufacturing Industries: Aerospace, Automotive, Electrical/ Electronic, Clothing Textile & Footwear, Shipbuilding, Marine Engineering, Mechanical, Instrument and other manufacturers
- 33% Process Industries: Pharmaceutical, Chemical, Plastics, Food
   Drink & Tobacco, Metal Production, Paper Printing & Packaging,
   Dil Production, Mining & Quarrying, Bricks, Pottery, Glass, Cement
- 9% Facilities Management: Banks, Insurance & Commercial, Health Service, Public Administration, Construction
- 8% Consulting Professional and Scientific Services
- 5% Utilities Gas: Water, Electricity and Nuclear
- 11% Others: Defence, Education, Shipping, Transport, Communications, Warehousing & Distribution

# Magazine options

Size/Position	Size/Position Dimensi		Rates
A4 full page	Type: Trim: Bleed:	182mm x 269mm 210mm x 297mm 216mm x 303mm	£1350
Half page horizontal	Ad size:	182mm x 129mm	£650
Half page vertical	Ad size:	86mm x 269mm	£650
Quarter page	Ad size:	86mm x 129mm	£330

# Magazine schedule

# Issue 2019Advert DeadlineJanuary/FebruaryFriday 25 JanuaryMarch/AprilFriday 22 MarchMay/JuneFriday 24 MayJuly/AugustFriday 19 JulySeptember/OctoberFriday 20 SeptemberNovember/DecemberFriday 15 November

## Publication Date

Monday 11 February Monday 8 April Monday 10 June Monday 5 August Monday 7 October Monday 2 December

# Online

# www.MaintenanceAndEngineeringJobs.com

www.MaintenanceAndEngineeringJobs.com provides a unique online opportunity for recruiters to position themselves as an employer of choice and attract relevant candidates, immediately.

The recruitment website for the UK maintenance and engineering sectors, ensuring active jobseekers have a dedicated platform where they can find relevant and current vacancies. M&EJobs provides those looking to recruit a unique opportunity to position themselves as key employers of choice and attract relevant candidates now and in the future through employer branding as well promoting specific current and upcoming vacancies.

**Online job postings** – appear for one calendar month and offer unlimited text plus your logo. **Cost per posting:** 1 job posting £225; 2 postings £175 each

**Jobs Unlimited** – our annual recruitment subscription service designed to support those that recruit regularly throughout the year (see next page).

**Online display advertisements** – lets you raise the profile of your recruitment campaign as well as establish yourself as a destination choice through employer branding. All online display advertisements include a link to any specific page on your website, driving interested parties directly to you. Banner positions can appear top or bottom of the page and buttons appear on the right hand side.

**Dur A-Z Recruiter Directory channel** – allows job seekers to easily identify and find active recruiters. This makes an excellent opportunity for recruiters to stand out in the directory by having an Enhanced Recruiter Profile. All job postings receive a free basic entry.

Homepage	Tenancy – Number of months				
	1	3	6	12	
Banner	£600	£500	£400	£300	
Button	£250	£200	£150	£100	

Run on Site	Tenancy - Number of months				
	1	3	6	12	
Banner	£500	£450	£350	£250	
Button	£200	£150	£100	£75	

**Dimensions:** Banner: 468px x 60px Button: 363px x 100px

**Enhanced Recruiter Profile** – appears in the Recruiter Directory and gives you the opportunity to engage with job seekers and outline your specific services or benefits to attract the candidates to apply for your roles. Your profile page will also include a link to your website as well as feature a list of the roles you currently have live on www.MaintenanceAndEngineeringJobs.com your logo will also appear on the home page.

	Number of months			
	3	6	12	
Enhanced Recruiter Pro	£200	£150	£100	

## **Recruiter sponsored news story –** £1000 per month.

Appears on home page and on the weekly email for one week as well as on the news channel for one month.

**Featured job** – posting appears in search results with highlighted background colour making your role stand out – only an additional £100 per month to your job posting to increase your visibility.

**Top Jobs** – enhance your job posting and increase your vancanies presence through the Top Jobs section, which appears on the home page of the website as well as on the right hand side of every job search results page, giving you much more exposure.

You can also enhance your presence further by inclusion in the Top Jobs section of the M&E email newsletter. Top Jobs entry includes your company logo and job title which then links to your job posting on the site. Costs are in addition to job posting costs:

- £250 per month for inclusion on the website.
- £200 per week for inclusion on the weekly email.
- £650 per month for inclusion on both the website and email.

**M&E email newsletter is a dedicated industry email newsletter sent directly to the inbox of 6,000 named individuals once a month.** Advertising options available on the email include Headline banners,

Advertising options available on the email include Headline banners, Sponsors buttons and Top Jobs entry.

Weekly	Tenancy - Number of months				
Email	1	3	6	12	
Headline Banner	£800	£700	£600	£500	
Sponsor Button	£500	£400	£300	£250	

All prices listed are per month unless otherwise stated; and all are subject to VAT

# Recruitment

# www.MaintenanceAndEngineeringJobs.com

# **Jobs Unlimited**

If you are regularly recruiting, have a large one-off campaign or want to have a strong ongoing presence in the market as a destination choice and key employer then our Jobs Unlimited annual subscription service may just offer the support and exposure you need.

For a fixed rate of £400 + vat per month (which can be invoiced either quarterly, six-monthly or annually) you benefit from all of the following:

- Unlimited Job Postings you can post as many jobs as you need on to our site throughout the year, ensuring each vacancy has visibility and exposure to attract specific candidates for specific roles.
- **Personal Account** you will be given your very own personal account and details of how to add/remove/amend job postings to the site so you have full control of when and how your jobs are added to the site giving you real control over your recruitment campaigns and activity on the site.
- Enhanced Recruiter Profile this is a dedicated page on you where you can outline the benefits and opportunities of joining your company; you can have up to 250 words / text description on this page along with your logo, contact details as well as link to your website – also all the jobs you have active live on the site will also be listed on your Enhanced Recruiter Profile page (as well as within the main jobs / search section of the website). Your page can be accessed from our Recruiter A-Z Directory page as well as directly from the home page of our website.

• Featured Recruiter – As a Jobs Unlimited annual subscriber you will also benefit from having your logo appear in the Featured Recruiter section on the home page of our website, ensuring you have further exposure and visibility, the logo will link and take jobseekers directly to their Enhanced Recruiter Profile so they can instantly find and see all the jobs you have available.

Please note that due to the highly discounted rate and attractive package Jobs Unlimited offers this subscription service is client specific and once booked cannot be cancelled; it can only be used to post jobs for your company directly and no one else, they must be live jobs that you are recruiting for.

M&E magazine has 10,836 readers which gives us a very unique and specialist audience that no one else has access to. We are regularly promoting and marketing our dedicated jobsite through our printed magazine, email newsletters and the M&E news website ensuring www.MaintenanceAndEngineeringJobs.com continues to be seen as a vital recruitment service for the sector.

Which means Jobs Unlimited offers outstanding value, exposure and control.

# **Special Recruitment Packages**

We understand that recruitment initiatives and campaigns can have different priorities and objectives so we have created these special package to help support you during your recruitment drive:

**Rapid Response** – for those looking for high exposure for a campaign or roles that require a quick turnaround for applications then our rapid response package can help you:

- One job posting
- Featured job
- Top Jobs entry on the website for one month
- Top Jobs entry on the email for one week

Value: £775 Package cost: £650 Saving you £125

**Branded Campaign** – for the recruitment campaign that wants to raise the profile of your company as a destination choice and key employer in the market:

- One Job Posting
- Enhanced Recruiter Profile for one month
- Banner for one month on the website
- Banner for one month on the email

Value: £1290 Package cost: £925 Saving you £365

**Profile Drive** – helps to support any campaign that's looking to recruit a number of candidates over a short period for a major recruitment campaign:

- Up to 3 job postings for three months
- Enhanced Recruiter Profile for three months
- Button on the website for three months
- A Recruiter sponsored news story (one week on the home page and three months on the news channel)

Value: £2925 Package cost: £1975 Saving you: £950



## Published by

IBE Conferences Ltd t/a Conference Communication a Barrett Byrd Associates company 7 Linden Close Tunbridge Wells Kent TN4 8HH Tel: 01892 524455 Email: info@maintenanceandengineering.com

www.maintenanceandengineering.com

#### **Issue 2019**

January/February March/April May/June July/August September/October November/December

#### **Advert Deadline Press Day** Friday 25 January

Friday 22 March

Friday 20 September

Friday 15 November

Friday 24 May

Friday 19 July

Monday 4 February

Monday 30 September

Monday 25 November

Monday 1 April

Monday 3 June

Monday 29 July

# **Publication Date**

Monday 11 February Monday 8 April Monday 10 June Monday 5 August Monday 7 October Monday 2 December